

# THE DECONSTRUCTION PROCESS

Once a builder refers a client to Green Donation Consultants, we facilitate and coordinate the deconstruction and donation process.

## RECEIVE AN ESTIMATE

Green Donation Consultants provides a no-cost, no-obligation value estimate of salvageable materials for your client.

## CHOOSE A CHARITY

Your client chooses a tax-exempt charity from a national network of local non-profit organizations that can receive and utilize the donated materials.

## DECONSTRUCT THE PROPERTY

We connect your client with trustworthy deconstruction contractors that will dismantle the property, or the builder can complete the deconstruction for the client.

## RECEIVE TAX SAVINGS

We provide a final appraisal document with the required IRS Form 8283 to the tax professional to include with the donor's tax return.

## IT'S AS EASY AS, "I KNOW A GUY"

Deconstruction is a creative way for builders to outbid competitors for highly sought-after tear-downs or major renovation properties. Relatively unknown as a "bio sweetener," deconstruction can create incremental value for a seller or a buyer of a property targeted for redevelopment. All you have to do is contact Green Donation Consultants and we can take it from there.

## BENEFITS TO THE BUILDER

- More winning bids with no additional work.
- Secure a competitive advantage/referrals.
- A strategic tool to close the sale.
- A no-cost estimate of salvageable materials.
- A sustainable green differentiator.

## GROW A BUILDER "GREEN" BRAND

Deconstruction gives you a unique opportunity to impress your clients by providing a creative cost-saving tool. Deconstruction makes a transaction more valuable and cost-effective while providing tangible benefits to the community and is environmentally-friendly.

When a client is considering a major renovation or the property is a complete tear-down, the builder can offer a way for the seller (or buyer) to receive a tax benefit from the deconstruction and donation of salvageable materials and make the builder's offer more attractive.

Deconstruction and donation can offer tax benefits as a competitive advantage, creates more winning bids, and leads to smoother transactions. Since Green Donation Consultants facilitates the entire process, the deconstruction option requires virtually no additional work for the builder. Your clients will be grateful that you saved them a considerable amount of money.



## CONTACT US

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# THE BUILDERS DECONSTRUCTION ADVANTAGE

How builders can take advantage of the benefits of deconstruction to grow their brand and business.



**GREEN DONATION**  
CONSULTANTS



## WHAT IS DECONSTRUCTION?

Deconstruction is the process of carefully and selectively disassembling a building to salvage its components for reuse and recycling.

Deconstruction is an environmentally-friendly alternative to demolition because it diverts waste from local landfills, and returns re-purposed, recycled materials to the community.

**It is "found money" for your clients!**

**NO SIGNIFICANT  
ADDITIONAL TIME  
OR EFFORT.**

**MORE REFERRALS.**

**QUICKER CLOSSES.**

**JUST SAY,  
"I KNOW A GUY."**